

## Similar Experience



400+ EDUCATION PROJECTS



100+ PUBLIC K-12 SCHOOL PROJECTS



- West Bridgewater Middle-Senior High School
- North Adams' Colegrove Park (K-7) Elementary School
- Northborough's Lincoln Street Elementary School
- Southwick-Tolland-Granville RSD's Powder Mill Middle School
- Easthampton's New Pre-K to Grade Eight School
- West Springfield High School
- Easthampton High School
- Southwick-Tolland-Granville RSD's High School
- Assabet Valley Regional Technical High School

- Bristol County Agricultural High School
- Greater Fall River's Diman Regional Vocational Technical High School
- Cape Cod Regional Technical High School
- Webster's Bartlett High School
- Foxborough's Mabelle M. Burrell Elementary School
- Fitchburg's Crocker Elementary School
- Granby's East Meadow Elementary School
- Narragansett's Templeton Elementary School
- Gardner's New Elementary School

## Team of Specialists Key Differentiators

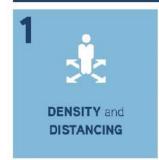
- Site and building security specialists
- Building systems (MEP and building envelope) commissioning agents
- "Green" building specialists
- Energy rebates, reimbursements and incentives experts
- Social media and community outreach liaisons
- Healthcare provider advisors
- Air quality control specialists

**Question 2** 

 Architects and engineers with a focus on infection control

#### **HAVE YOU CONSIDERED THESE 9 POINTS**

FOR POST-COVID-19 ENVIRONMENTS













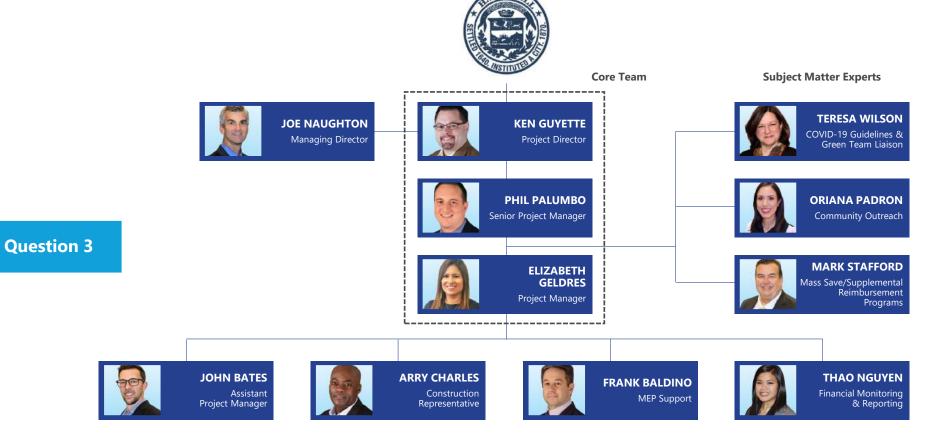






Consentino Middle School Project

**Key Personnel** 



## Project Director's Experience

**Question 4** 



## **Cape Cod Regional Technical High School**

Harwich, MA

Completion: Spring 2021
Size: 228,000 gsf
Budget: \$128.1 Million



#### Colegrove Park (K-7) Elementary School

North Adams, MA

Completion: Spring 2016
Size: 78,000 gsf
Budget: \$29.1 Million



### West Springfield High School West Springfield, MA

Completion: January 2015 Size: 257,000 gsf Budget: \$99.4 Million

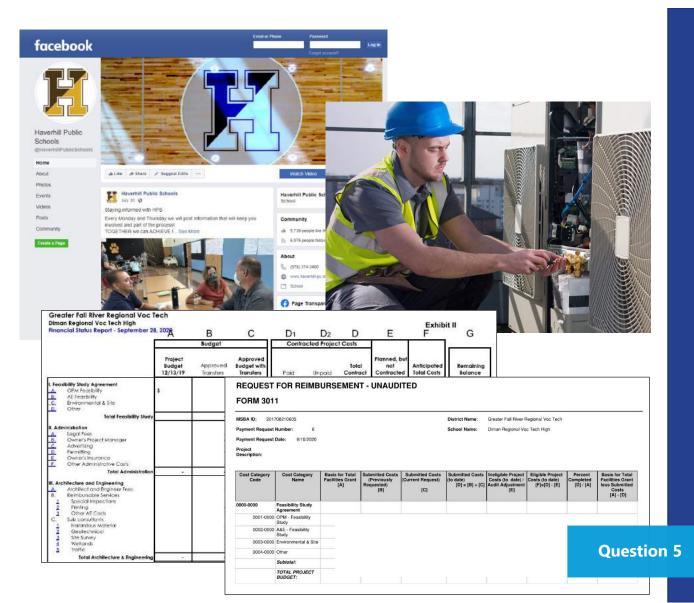


## **Crocker Elementary School** Fitchburg, MA

Completion: TBD

Size: 73,716 gsf

Budget: \$60 Million



## Innovative/Unique Approaches

- Project financials that align with the MSBA pro-pay system
- Utilize in-house
   commissioning team for
   design reviews and
   construction / occupancy
   issues
- Utilize marketing team to assist with community outreach

# Consentino Middle School Design Phase





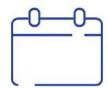
#### **Financial/Budget Management**

- Budget Confirmation
- Budget & Estimate Reconciliations
- Value Engineering
- Financial Tracking & Management



#### **Bid Strategy Development/Quality Assurance**

- Construction Logistics
- Design-Bid-Build vs CM @ Risk
- Manage Bidding Process
- Design Reviews (SD, DD & CD)



#### **Schedule Management**

- Create Project Schedule
- Create Milestone Schedule

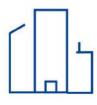


### **Major Considerations**

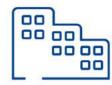
## Green Building/Sustainability



4.5M+
GSF LEED / Sustainable Space



200+
LEED Certified Buildings



30+ NE-CHPS Verified Buildings



BASIC CERTIFICATION 45+ Buildings



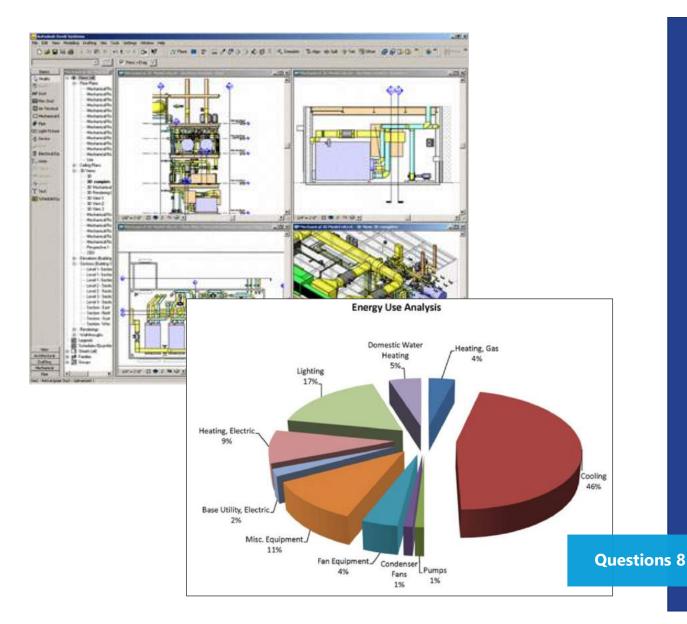
SILVER
CERTIFICATION
75+ Buildings



GOLD
CERTIFICATION
70+ Buildings



PLATINUM
CERTIFICATION
15+ Buildings



#### **New School Construction**

## Operating & Life Cycle Cost Analysis

- Ensure design team recognizes the scope at the beginning
- Analysis performed during design as part of systems evaluation
- Part of a conversation that includes costs, appropriateness, quality, etc.

### Web-Based Project Management Platform

## Colliers360

Real Time Project Data for Client Viewing – Dashboard

Manage Project Financials

Manage Project Schedule

**Document Storage Portal for Client Access** 

Manage Risks

Meeting Minutes; Daily Reports

Mobile-optimized Experience





#### MSBA Form 3011

Total Project Budget: All costs associated with the project are subject to 963 CMR 2.16(5)	Estimated Budget	Scope Items Excluded from the Estimated Basis of Maximum Facilities Grant or Otherwise Ineligible	Estimated Basis of Maximum Total Facilities Grant	Estimated Maximum Total Facilities Grant
NTERIORS			100000	
Interior Construction	\$6,545,300	\$0		
Starcases	\$306,160	\$0		ls .
Interior Emistres	\$3,567,082	\$0		
SERVICES				
Conveying Systems	\$160,000	\$0 \$0		
Plumbing	\$1,994,763	90		
HVAC	\$5,830,040	\$0		
Fire Protection	\$655,000	\$0		
Electrical	\$4,498,121			
EQUIPMENT & FURNISHINGS				
Equipment	\$352,770	\$0 \$0		
Furnishings	\$171,541	\$0		
SPECIAL CONSTRUCTION & DEMOLITION	1000000			
Special Construction	30			
Existing Suikting Demotition	\$0	\$0		
In-Elido, Hazardous Maleriai Abatement	30	S0		
Asbestos Corrig Floor Marti Abatement	30	\$0		
Other Hazardous Material Abatement	\$0	\$0		
BUILDING SITEWORK				:
Site Preparation	\$1,872,456	\$0		e e e e e e e e e e e e e e e e e e e
Site improvements	\$3,811,888	Sn		
Site Civil / Mechanical Utilities	\$1,882,400	90		

\$567,003

isc. Project Costs Subtotal

Soft Costs that exceed 20% of Cons Project Budget

> Total Project Budget (e Scope Items Exclude

> > Estimated Maximu

Ineligible Co "Potentially Eligible" Co

ineligible Owner's Contingency
"Potentially Eligible" Owner's Contingency
Total Potentially Eligible Contingency
Reimbursament Rate

Maximum Total Facilities Grant

Total Project Budget

#### **Designer Selection**

#### Designer Selection Subconsultant/Application Review Matrix

#### Project: Diman Regional Vocational Technical High School

Kaestle Boos Associates, Inc.	Moody Nolan	Raymond Design Associates / Amenta   Emma	Drummey Rosane Anderson, Inc.
Kaestle Boos Associates, Inc.	Moody Nolan (MBE)	Raymond Design Associates / Amenta   Emma	Drummey Rosane Anderson, Inc.
Nitsch Engineering, Inc. (WBE)	Pare Corporation	Samiotes Consultants, Inc. (WBE)	Nitsch Engineering (WBE)
Fuss & O'Neill, Inc.	Peer Consultants, PC (WMBE)	Universal Environmental Consultants	CDW Consultants, Inc.
Fuss & O'Neill, Inc.	Peer Consultants, PC (WMBE)	Universal Environmental Consultants	CDW Consultants, Inc.
Nitsch Engineering, Inc. (WBE)	Samiotes Consultants, Inc. (WBE)	Samiotes Consultants, Inc. (WBE)	Nitsch Engineering (WBE)
	Associates, Inc.  Kaestle Boos Associates, Inc.  Nitsch Engineering, Inc. (WBE)  Fuss & O'Neill, Inc.  Fuss & O'Neill, Inc.	Associates, Inc.  Kaestle Boos Associates, Inc.  Nitsch Engineering, Inc. (WBE)  Pare Corporation  Fuss & O'Neill, Inc.  Peer Consultants, PC (WMBE)  Peer Consultants, PC (WMBE)  Nitsch Engineering, Inc.  Samiotes Consultants, Samiotes Consul	Kaestle Boos Associates, Inc.  Moody Nolan  Associates / Amenta   Emma  Kaestle Boos Associates, Inc.  Moody Nolan (MBE)  Raymond Design Associates / Amenta   Emma  Nitsch Engineering, Inc. (WBE)  Pare Corporation  Samiotes Consultants, Inc. (WBE)  Fuss & O'Neill, Inc.  Peer Consultants, PC (WMBE)  Universal Environmental Consultants Consultants  Nitsch Engineering, Inc.  Samiotes Consultants,

#### Consentino Middle School

## Feasibility Study & Schematic Design

## Our Role During Feasibility & Schematic Design:

- Your Guide & Advocate Through MSBA Process
- Schedule Management
- Engage Design Team
- Establish Realistic Budgets MSBA Form 3011
- Maximize Reimbursement
- Project Scope & Budget Agreement With MSBA

### **Community Input**



**COMMUNICATIONS** 



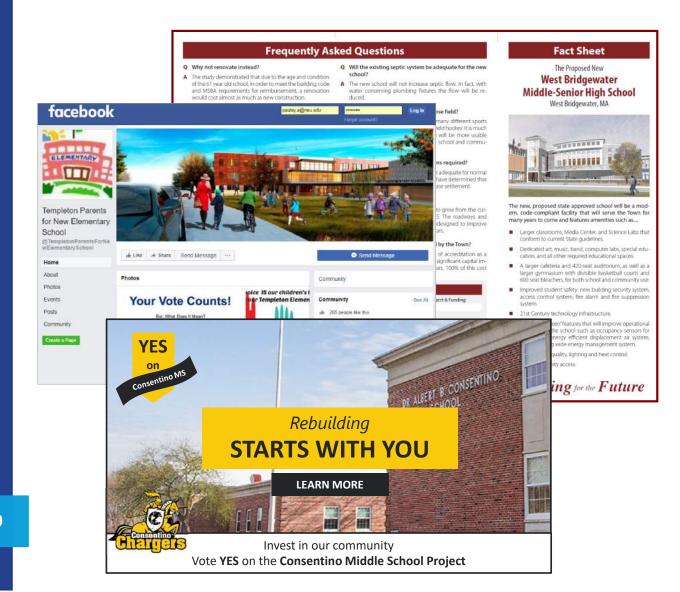
**COMMUNITY FORUM** 

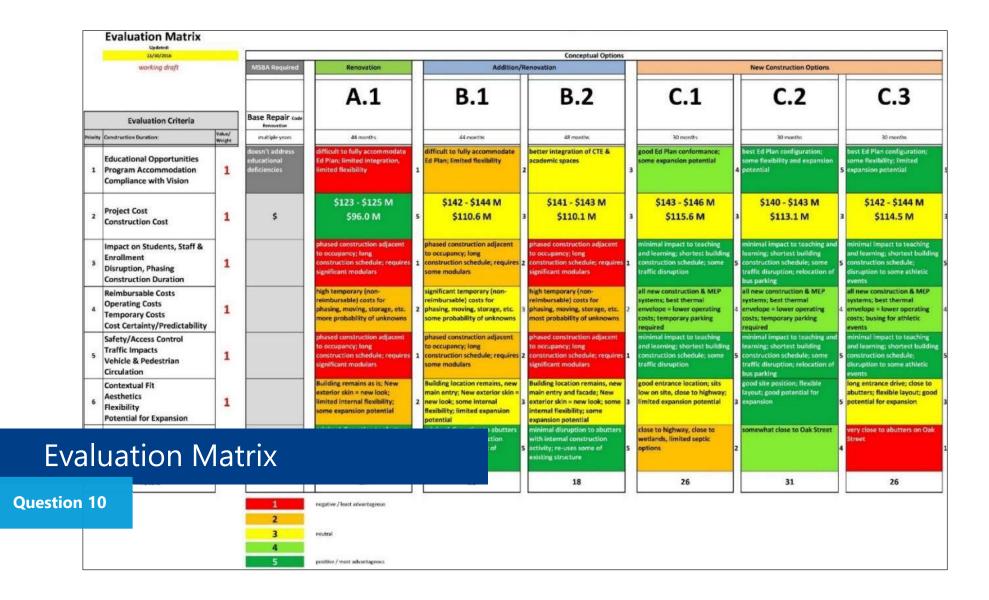


**PROJECT VISIONING** 



**SOCIAL MEDIA** 





# Consentino Middle School Construction Phase





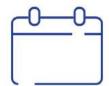
#### **Financial/Budget Management**

- Review all Contracts, Invoices & Change Orders
- Anticipate Potential Cost Exposures
- Provide Monthly Financial Reports



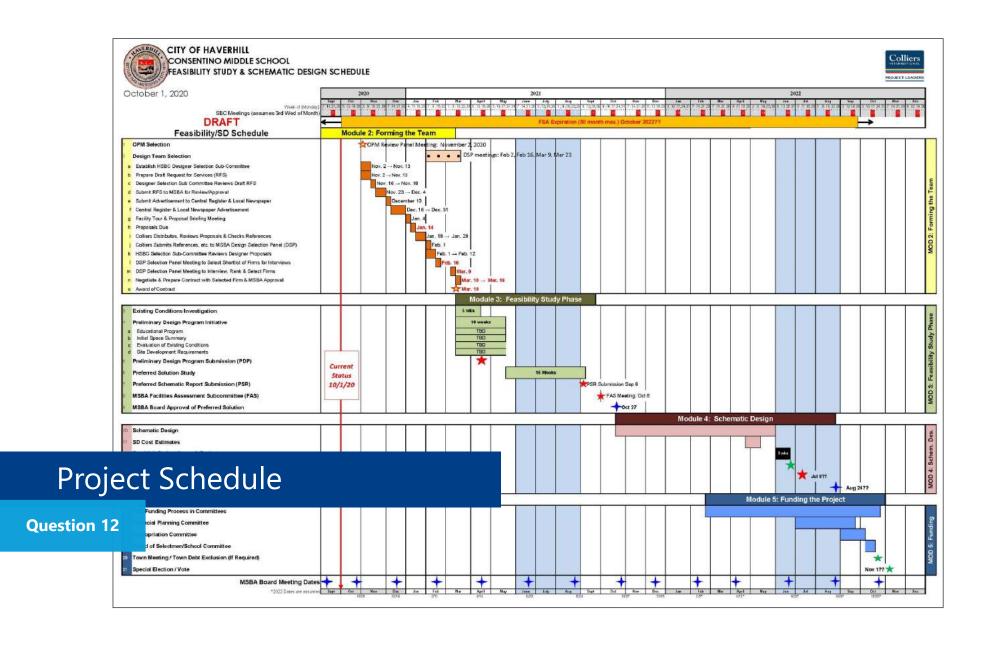
#### **Quality Assurance**

- Coordinate Construction with Building Committee
- Ongoing Punchlist and Corrections
- Commissioning Coordination & Oversight



#### **Schedule Management**

- Maintain Milestone Dates
- Critique Contractor Schedules
- Weekly Progress & Schedule Checks



Project Management Services

## Why Colliers





#### **Extensive Similar Experience**

Over 20 years and more than 100 Public K-12 School Projects



#### **Protect Your Interests**

Dedication to providing independent, unbiased support, advice and leadership



#### **Proven Savings**

Financial and management systems that save money, monitor and report spending



#### **Multi-Disciplined Team**

Collaborative team approach with highly skilled technical expertise, including commissioning



#### **Massachusetts Code & Procurement Expertise**

Strong understanding of Massachusetts contracting laws, regulations, policies, and procedures